

Recommendation:

STRONG BUYStock Code: **5055**Bloomberg: **ATIS MK**Price: **MYR0.73**12-Month Target Price: **MYR1.15**Date: **September 25, 2006****Board:** Main**Sector:** Trading Services**GICS:** Industrials / Electrical Components & Equipment**Market Capitalization:** MYR115.9 mln

Summary: ATIS Corporation's (ATIS), through its subsidiaries, engaged in the distribution and supply of industrial, electrical and electronic products and related accessories and components. ATIS was listed on the Main Board of Bursa Malaysia in 2002.

Analyst: Belinda Chan, CPA

Recent Developments

- Atis has declared a first and final dividend of 5 sen per share (gross) for FY06 (Mar.), same as last year and was in line with our expectations. Together with an interim DPS of 2.5 sen (gross), the gross dividend payout ratio was largely unchanged at 54%.
- Driven by organic growth in the local business and contribution from its new Indonesian venture starting in 2QFY07, we expect earnings to pick up in 2HFY07. We understand that the Indonesian operation is currently profitable. Contributions from overseas operations rose 7% in 1QFY07 vs. 5% in FY06 and the company expects the proportion to increase to 10% for FY07.

Earnings Outlook

- We maintain our earnings forecast for ATIS. We expect earnings to accelerate in FY07 and FY08 with growth rates at low teens due to higher domestic sales and contributions from overseas operations. Contributions from overseas operations are expected to increase from 7% of total revenue in 1QFY07 to 25% in three years. We forecast EBIT margin to rebound modestly from 8.4% in FY06 to 9.4% in FY07 but to decline modestly to 9.1% in FY08 due to increase in contributions from lower-margin overseas operations.

Recommendation & Investment Risks

- We are maintaining our Strong Buy recommendation and 12-month target price of MYR1.15. Our target price is based on 8.0x PER and 1.0x P/B (both unchanged) on our projected EPS and BVPS for FY07. Our target valuation multiples are in line with its historical trading averages.
- We believe ATIS is attractively valued with its rolling P/B and P/E significantly below its trading averages since IPO in 2002. Its FY07 P/B of 0.7x vs a trailing ROE of 15.5% appears undemanding. EBIT margin appears to have recovered in 1QFY07 and should increase the potential of a faster-than-expected improvement in ATIS's operations. Finally, its projected dividend yield of 10.3% should provide support to the share price, in our view.
- The key risks to our forecasts, recommendation and target price are lower-than-expected contributions from overseas operations and lower-than-expected synergies derived from the integration of newly acquired businesses. In addition, ATIS' long collection period for accounts receivable (~140 days) may be a concern, in our opinion, as a delay in cash collection and an increase in the provision for doubtful debt will have an adverse impact on its cash flow and earnings, respectively.

Key Stock Statistics

FY Mar.	2006	2007F
EPS (sen)	14.0	15.7
PER (x)	5.2	4.6
Dividend/Share (sen)	7.5	7.5
NTA/Share (MYR)	0.88	0.96
Book Value/Share (MYR)	0.95	1.04
Issued Capital (mln shares)	158.8	
52-week Share Price Range (MYR)	0.69-1.09	
Major Shareholders:	%	
Chen Khai Voon	33.0	
Evolusi Impian	16.4	

Per Share Data

FY Mar.	2004	2005	2006	2007F
Book Value (MYR)	0.76	0.85	0.95	1.04
Cash Flow (sen)	21.3	17.9	17.9	21.2
Earnings (sen)	19.2	14.1	14.0	15.7
Dividend (sen)	7.5	7.5	7.5	7.5
Payout Ratio (%)	39.7	53.1	53.7	47.7
PER (x)	3.8	5.2	5.2	4.6
P/Cash Flow (x)	3.4	4.1	4.1	3.5
P/Book Value (x)	1.0	0.9	0.8	0.7
Dividend Yield (%)	10.3	10.3	10.3	10.3
ROE (%)	27.9	17.5	15.5	15.8
Net Gearing (%)	34.0	43.9	56.1	35.0

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Atis Corporation

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Profit & Loss

FY Mar. / MYR mln	2005	2006	2007F	2008F
Revenue	362.1	406.6	410.6	443.3
Operating Profit (EBIT)	36.0	34.3	38.6	40.3
Depreciation	-6.0	-6.2	-8.6	-9.8
Net Interest Income / (Expense)	-2.8	-3.9	-3.1	-2.5
Pre-tax Profit	33.2	30.8	36.6	41.9
Effective Tax Rate (%)	30.2	24.9	29.0	28.0
Net Profit	22.4	22.2	25.0	29.2
Operating Margin (%)	10.0	8.4	9.4	9.1
Pre-tax Margin (%)	9.2	7.6	8.9	9.5
Net Margin (%)	6.2	5.5	6.1	6.6

Source: Company data, S&P Equity Research

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Glossary

Strong Buy: Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

Buy: Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months, with shares rising in price on an absolute basis.

Hold: Total return is expected to closely approximate the total return of the KLCI or KL Emas Index respectively, over the coming 12 months with shares generally rising in price on an absolute basis.

Sell: Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months and share price is not anticipated to show a gain.

Strong Sell: Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months by a wide margin, with shares falling in price on an absolute basis.

S&P 12 Month Target Price – The S&P equity analyst's projection of the market price a given security will command 12 months hence, based on a combination of intrinsic, relative, and private market valuation metrics.

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